



# DISCOVERY AND BILLING AUDIT

It is important with any technology project, that you understand what you are starting with to know where you are going.



Interactive Quick Assessments (IQA)



Dynamic Matrices



Fiber and Data Center Locator and Comparison Tool



Inventory and Billing Audit

**Not sure where to start?**





**Take our Interactive Quick Assessments!**

These Interactive Quick Assessments have been created to:

- Decrease back-and-forth time between multiple engineers, providers, consultants, etc..
- Gets all information needed in one place and at one time.
- Provides a standardized format, allowing for better qualification and more accurate recommendations.
- Asks thorough, intelligent/dynamic questions, to fully vet out your requirements and make sure that key information is not missed.
- Act as a miniature RFP to provide a standardized set of information to all potential providers.



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Firewall: Basic		✓ (1/1)	✓ (1/1)	✗ (0/1)
WAN Optimization Required: Yes		✓ (1/1)	✗ (0/1)	✗ (0/1)
Technology	name of the product	Cisco Meraki	VMware SD-WAN by VeloCloud	Versa Titan
Year Launched	year SD-WAN product was launched	2015	2012	2019
Gartner Magic Quadrant 2018	This provider's position in the Gartner MQ 2018 for WAN Edge Infrastructure	Leaders	Leaders	Visionaries
SD-WAN Architecture	edge-based = only edge devices; gateways = hosted, used for internet and cloud; POPs = hosted, often used for site-to-site, as well as cloud, connected by middle mile	edge-based	100+ global, public gateways for internet and cloud traffic. Some providers have built out their own gateways, and may offer their own private middle mile.	edge-based
Form Factor	appliances may be deployed on physical gear, as virtual machines, in the cloud, or even on white boxes (uCPE)	physical; cloud (AWS, Azure)	physical; virtual (VMware, KVM, Xen); cloud (AWS, Azure) may vary by provider	physical
SD-WAN controller may be hosted or live on the				

## Not all providers are the same!

### Dynamic Matrices

Quickly compare technologies and providers utilizing over 10 years of compiled data. Our dynamic matrices can help you make informed decisions in a matter of minutes vs. days of research.

Available for:

- UCaaS/Hosted Telephony/CCaaS
- SD-WAN
- Connectivity
- Cloud
- And more....

Fiber Tool

199 Borton Landing Rd, Moorestown, NJ 08057, USA

Lit Buildings & Data Centers(2)
Long Haul Networks
Metro Networks

Selected Address: 199 Borton Landing Rd, Moorestown, NJ 08057, USA

On-Net Carriers

VERIZON TELECOM (PROMO)

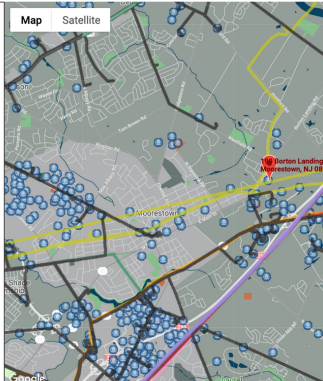
QUICK QUOTE

Fiber Routes

- Hudson Fiber LH Leased
- Level 3 Long Haul
- Sprint Long Haul
- Windstream Long Haul
- Zayo Long Haul
- CenturyLink Metro Leased
- Crown Castle
- Level3 Metro
- NJ Turnpike Authority
- Windstream
- Zayo Metro

Map

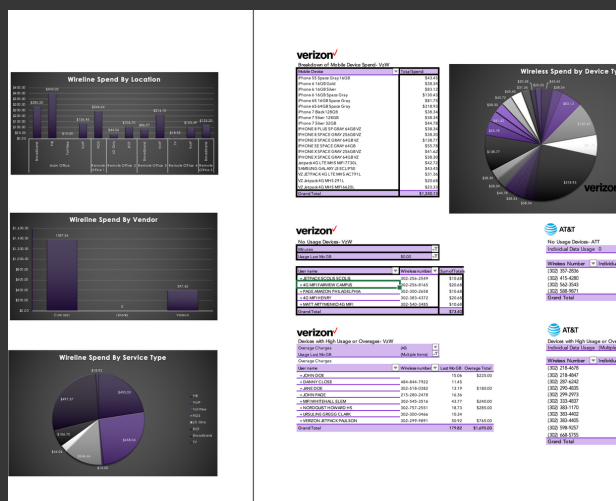
Satellite



## Make educated decisions and save time

### Fiber Locator and Data Center Comparison

- The Fiber Tool gives you the ability to search any address to find out what fiber is located in that building and it allows you to down-select a particular provider.
- Data centers are the backbone of the internet. Managing a migration to the cloud requires an understanding of the models for hosting data.



## Gather Inventory while auditing and providing cost saving initiatives

### Billing Audit and Inventory

ProStrategy can help reduce your monthly spend by 25%-40%! We are dedicated to putting money back into your company's budget. Our results driven team delivers projects on time while reducing costs. We have the expertise you need to grow your network and lower your expenses.